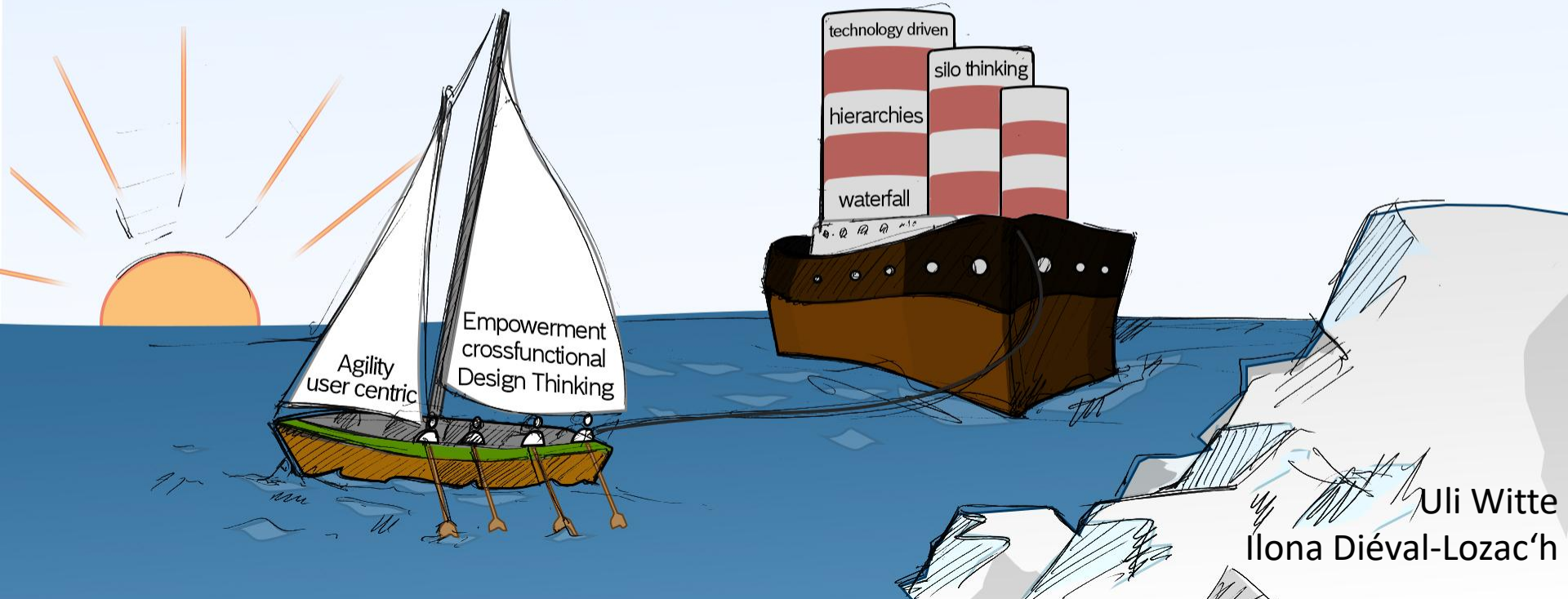


Paddle to

steer a cargo

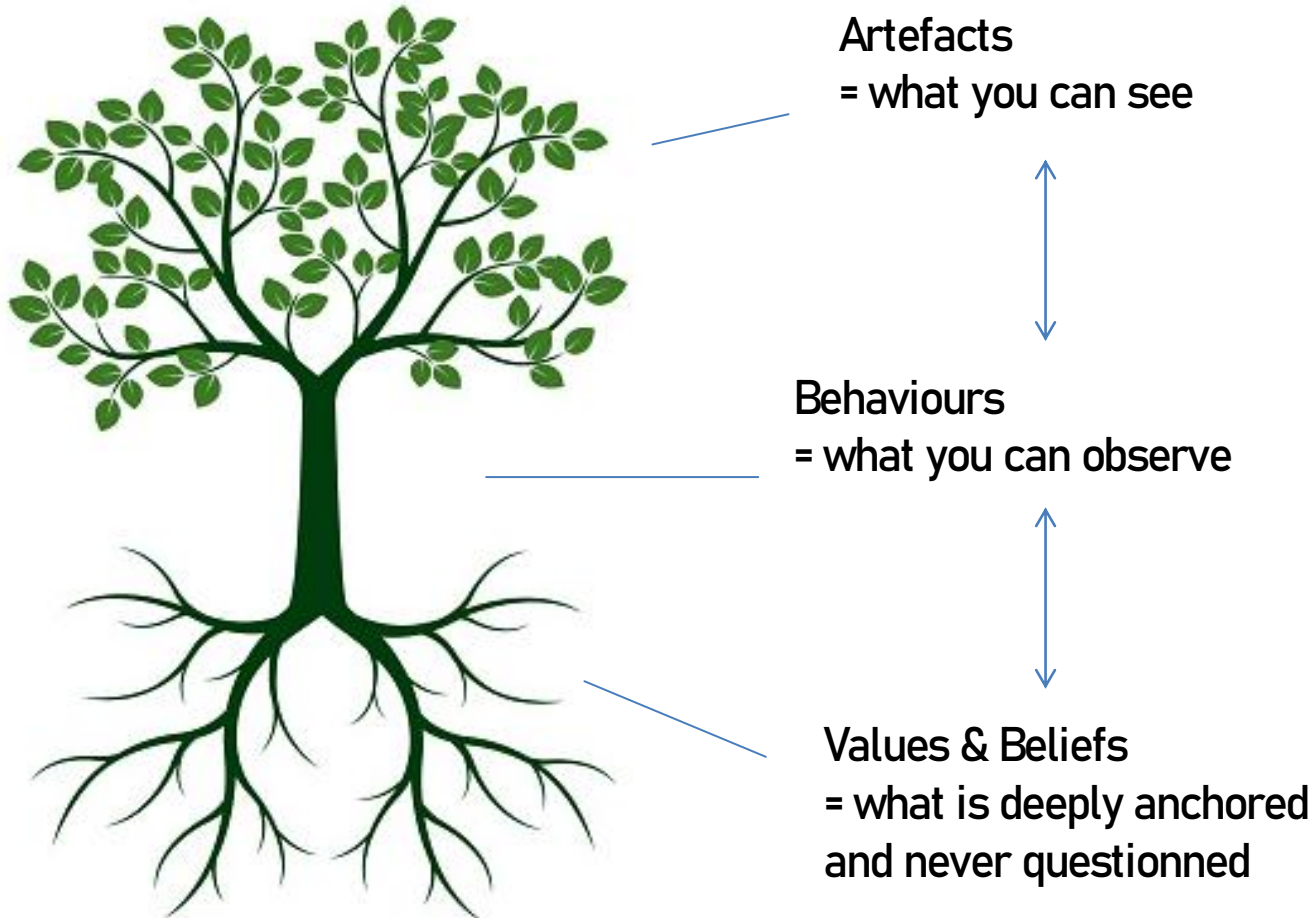
The challenge, to introduce Design Thinking into a large organisation



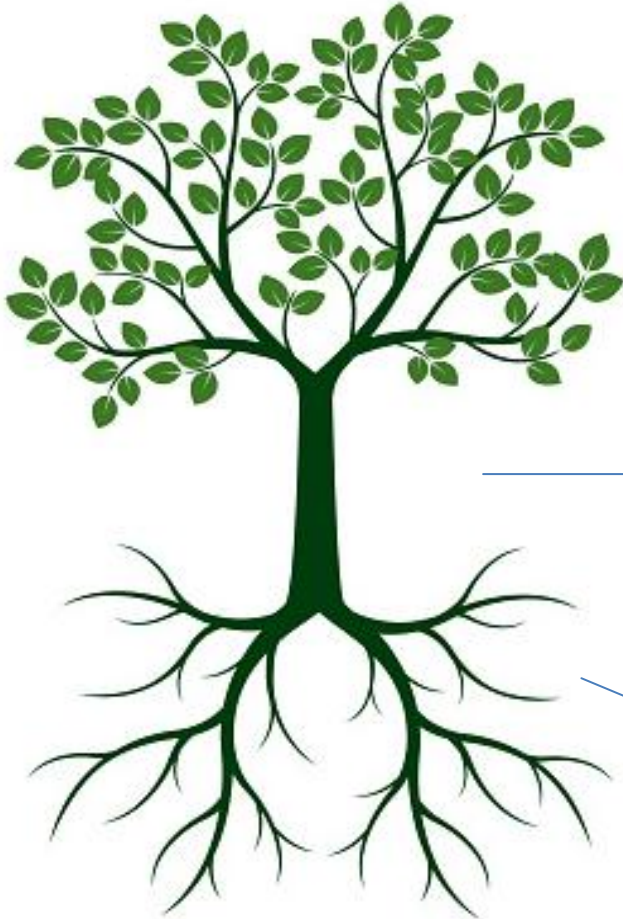


PART 1 - CHALLENGES

Company culture



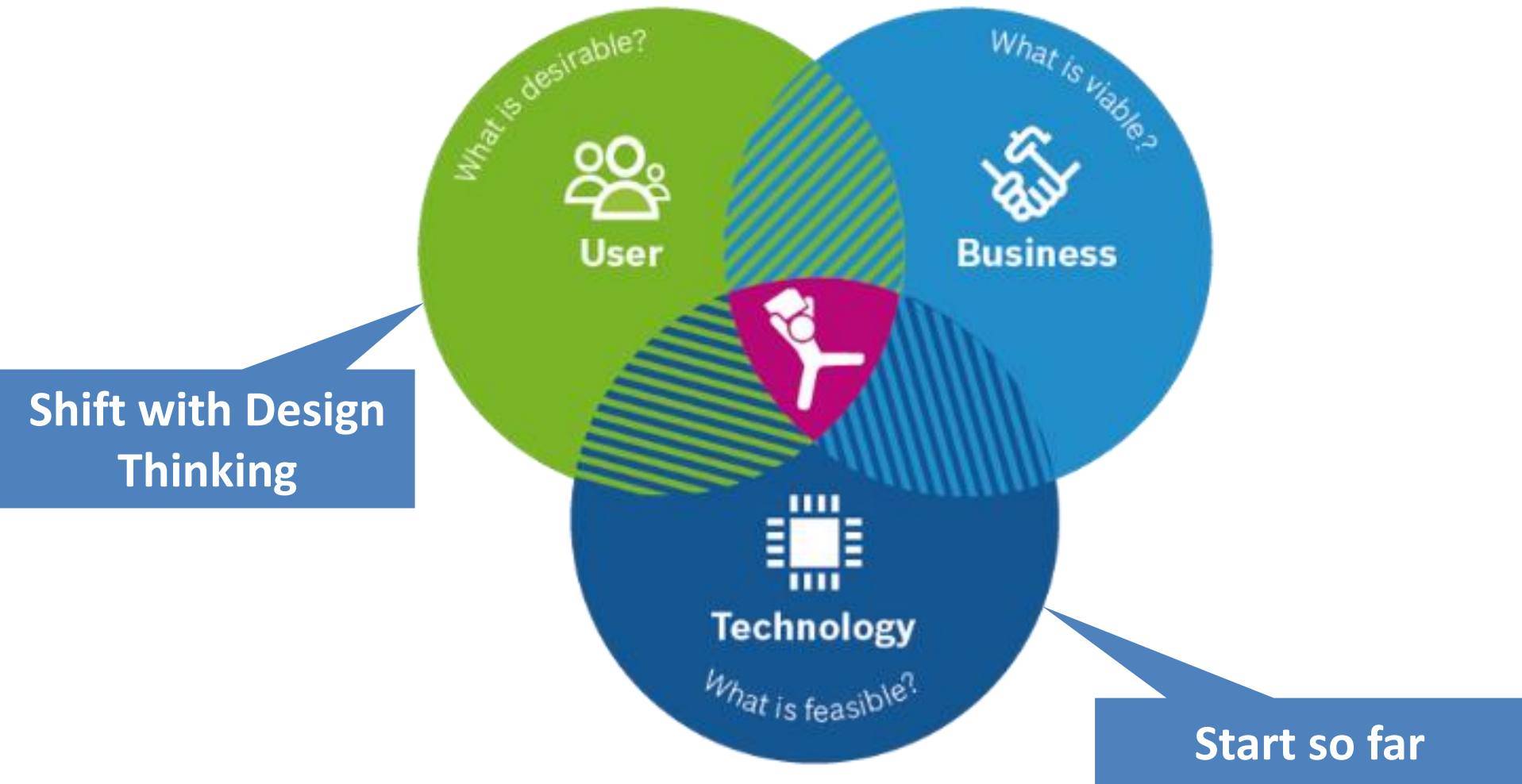
Technology vs UX



We love facts & figures, our hightech products and our R&D department

If there is a technological solution, there **MUST** be a need for it somewhere

Technology vs UX



Intro of DT @ Bosch PT



Top-down approach, within the frame of the agile transformation

40+ coaches certified @ HPI

2 day training @ HPI
for engineering and marketing

0.5 day WBT for others

Should DT always be applied,
even for waterfall projects?!

Where should DT coaches be
settled in the new organization?





PART 2 – OVERCOME THE OBSTACLES

Hint #1 – Mindset change



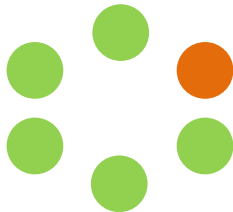
- Design Thinking has to be experienced
- Trainings are nice but people will mostly learn by doing
- Wording: UX (not DT) workshops / projects

Hint #2 – Diverse Teams

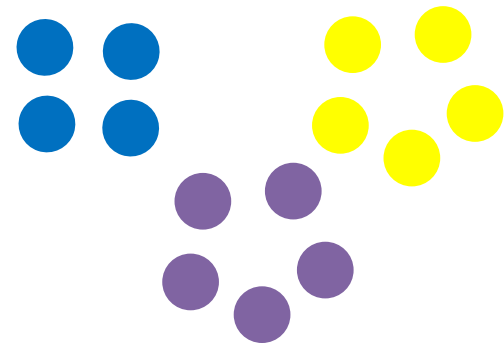


- Cross-functionality is key for the result
-> make it clear to the sponsor

Purpose Team



Supporting Functions



Hint #3 – Starting Point



- What is the right approach?
Design Thinking vs Lean Start-up, BMC...
- Why not starting with testing a prototype?
- Challenge the team
 - What are the user benefits?
 - What do they want to learn?



Hint #4 – Listen to the user

Prepare the team before user interviews

- Our users pay our salary
- Be aware of stereotypes
 - Give every user a chance to surprise you!
- Listen actively
- Be grateful for any feedback (even negative)

Hint #5 – Warm-up's

- Plan warm-up's thoroughly
 - What does the team need?
 - In which moment or phase?
- Explain what you do and why
- Don't call a warm-up a warm-up
- Start small & easy
- Ensure the space is safe

Hint #6 – Structure

- Engineers are structured people
- Be well prepared
- Be organized & transparent
 - What are the objectives of the session?
 - What are the next steps?
 - Who's doing what?
 - Filing structure?

In a nutshell

- Be patient, a mindset change needs time
- Be mindful with the team = your users
 - What do they need?
Structure, fun, transparency, time, energy...
 - Adapt your expectations to the context
Online, Friday afternoon, fire fighting else where...
- Beware: DT virus may be contagious! 😊